

INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION

DATE: July 1, 2019

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Designation of Excess Equipment as Surplus and Authorization for Disposal of Vehicles

BACKGROUND:

The equipment on the attached list has been determined excess to the needs of Indian River County and requires disposal in accordance with Florida Statutes and Finance Policies.

Items previously authorized by the Board for disposal by online auction will be sold and the funds received returned to the appropriate accounts.

DISCUSSION:

On April 15, 2014, the Board approved agreements with two governmental online auction sites, GovDeals and Public Surplus and authorized staff to sell surplus, with the exclusion of titled assets such as vehicles online, rather than hold for live auction.

The last live auction was hosted by the Sheriff's Department on December 3, 2017. A total of 49 vehicles were available for sale, including 40 vehicles from BCC departments. Currently, only 32 vehicles have been submitted as excess since that last auction (with nearly half of those submitted in the last three months).

Since the last live auction, the Sheriff's Department has begun selling surplus vehicles online, leaving the BCC the only agency in the County not doing so. Because of the decreased participation by other agencies and fewer vehicles to be sold, the attraction of a live local auction is significantly decreased.

As with other assets and tangible goods, there are many benefits to being able to auction vehicles as soon as they are declared excess, including selling before the value decreases from sitting idle and exposure to elements and potential vandalism, a wider audience of potential bidders, guaranteed payment, and reduction in staff time required from Fleet and Purchasing.

CONSENT AGENDA

A comparison of revenues received from the three most recent live auctions (January 2016, December 2016 and December 2017) and similar vehicles sold on GovDeals from January 1, 2016 through June 30, 2018 is illustrated below and suggests there will be no reduction in revenue. Each County fleet vehicle sold was compared against vehicles two years older and two years newer sold through GovDeals in Florida.

Make	Number sold at live auction	Average sale price at live auction	Number of comparables sold by GovDeals	Average Sale Price on GovDeals
Chevy Blazer	1	\$900	43	\$1,752
Chevy Impala	1	\$1,650	239	\$1,059
Chevy Silverado	8	\$2,669	77	\$3,188
Chevy Bus	5	\$310	0	N/A
Dodge Dakota	1	\$1,650	9	\$2,637
Dodge Ram	1	\$1,200	19	\$1,384
Ford Crown Victoria	1	\$1,100	37	\$1,088
Ford Econoline Vans	4	\$1,850	56	\$4,109
Ford Explorer	2	\$1,025	79	\$2,072
Ford F150	6	\$2,150	197	\$3,939
Ford F250	8	\$2,825	145	\$3,567
Ford F350	19	\$2,679	93	\$4,437
Ford F550	1	\$4,500	None	
Ford F700	1	\$900	2	\$783
Ford F800	1	\$1,800	9	\$2,466
Ford Ranger	7	\$2,271	70	\$3,112
GMC Sierra	1	\$1,700	6	\$1,605
GMC Sierra 3500	1	\$1,200	3	\$1,604
GMC Sonoma	3	\$1,933	17	\$1,082
Pierce Pumper	2	\$4,400	None	
Sterling Dump Truck	1	\$9,500	29	\$12,316
Ambulance	9	\$3,106	3	\$4,634
ATV	1	\$1,000	2	\$2,563
Bobcat	1	\$12,700	1	\$10,525

The listed Govdeals total for the Chevy Silverado model includes the County's Asset 22579, a 2005 which was vandalized and authorized by the Board for sale online. This vehicle sold for \$4,200 in August of 2016 (with full disclosure of the vandalism).

A 2016 Honda Rancher ATV (Fleet 1105/Asset 28939) that was hit by a wave sold in June of 2018 for \$1,615 on GovDeals.

The first items listed on the attached excess equipment list are additional vehicles to be declared surplus. Staff would like to sell those, as well as the other 12 vehicles previously declared surplus by the Board (five F350 Work Trucks, an F150 pickup, a trailer mounted generator, a portable

CONSENT AGENDA

restroom, a concession truck, a van, a small SUV and a transit bus) via online auction, and report the results to the Board for its consideration of permanent authorization to sell surplus vehicles online.

FUNDING:

Legal advertisement is required for the sale of “property, the value of which the governmental unit estimates to be \$5,000 or more” may be sold after publication of notice in a newspaper having general circulation. Staff proposes to list each vehicle separately for auction with the same closing date and time, to eliminate the need for multiple advertisement. The estimated cost of \$25 will be made available in the Purchasing Legal Ad account (00121613-034910).

RECOMMENDATION:

Staff recommends the Board declare the items on the Excess Equipment List for 070919 Agenda as surplus, and authorize their sale and/or disposal. Staff also recommends the Board authorize the sale of the titled assets on hand that have been declared surplus by online auction.

ATTACHMENT:

Excess Equipment List for 070919 Agenda