



March 18, 2021

Captain Steve Greer
Indian River County Fire Rescue
4225 43RD AVE
Vero Beach, FL 32967-1671

Dear Captain Greer,

This letter is to confirm that the PulsePoint Foundation is the sole source provider of PulsePoint Respond and the supporting infrastructure. This includes sales, licensing, implementation, configuration and support. The PulsePoint Foundation is not aware of any other similar systems deployed in North America.

All agencies who subscribe to PulsePoint Respond are paying the same annual subscription fee which is publicly posted at www.pulsepoint.org/pricing. PulsePoint is a public 501(c)(3) nonprofit foundation and has maintained this consistent subscription fee since inception nearly ten years ago.

The Foundation does not utilize resellers or distributors to sell these products or services and will not fulfill any such third-party orders or requests.

If you have questions, please feel free to contact me at richard.price@pulsepoint.org, or at (925) 570-5262.

Sincerely,

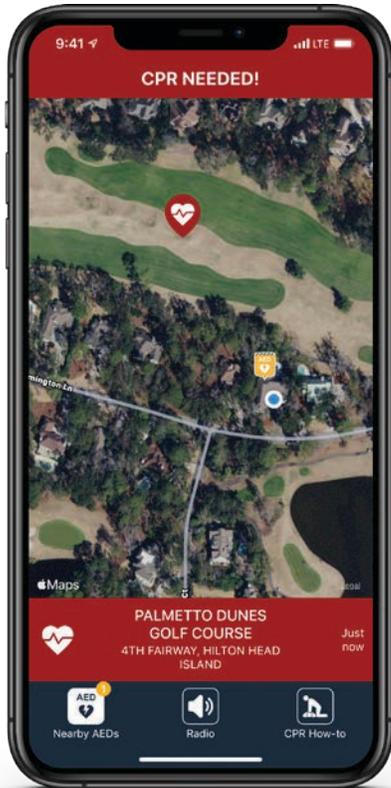
A handwritten signature in black ink, appearing to read "Richard Price".

Richard Price, President
PulsePoint Foundation

PULSEPOINT RESPOND

Public CPR-Needed Activations for Community Responders

PulsePoint Respond is a 911-connected mobile app that alerts CPR-trained citizens to someone nearby having a sudden cardiac arrest.



- PulsePoint aims to initiate CPR earlier and more often as well as increase the use of automated external defibrillators (AED), prior to emergency responders arriving on scene.
- PulsePoint is integrated directly into the public safety communications center. When a call taker determines CPR may be needed, an alert is simultaneously sent to nearby app subscribers with the dispatch of emergency responders.
- PulsePoint Respond informs the community of emergency activity in real time. Alerting residents to traffic collisions, wildland fires and other emergencies makes PulsePoint a valued and trusted local resource. The routine usefulness of the app helps build and sustain a reliable network of engaged citizens and CPR-trained individuals.

- PulsePoint Respond alerts community responders only if the cardiac emergency occurs in a public location.
- Subscribers indicate if they intend to respond and can listen to live dispatch audio (if offered by the agency) for any updates communicated to the responding crews as they make their way to the patient.
- PulsePoint includes a powerful and simple to use analytics platform, *PulsePoint Insights*, designed to provide actionable statistics on PulsePoint performance in a community.



Learn more at pulsepoint.org
Download PulsePoint Respond



911 called for victim.



911 center initiates PulsePoint alert.



Nearby PulsePoint subscribers alerted simultaneously with emergency responders.



PulsePoint responders directed to victim location and notified of nearest AEDs.

PULSEPOINT VERIFIED RESPONDER

Residential CPR-Needed Activations and Enhanced Capabilities

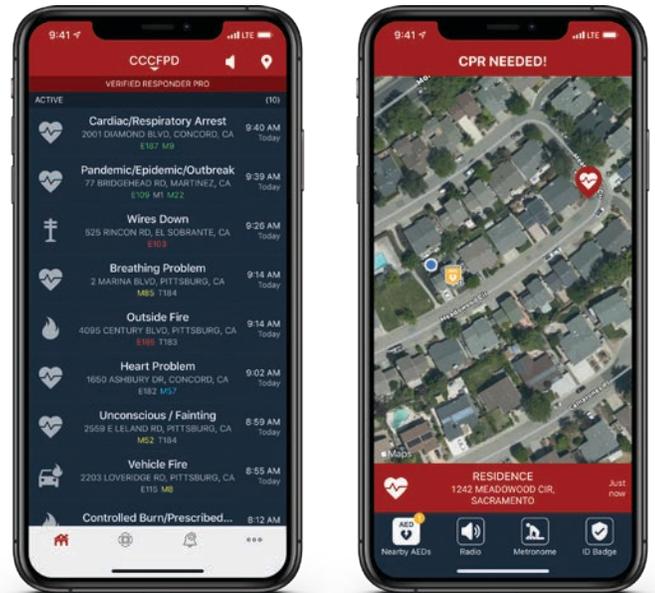
PulsePoint offers Verified Responder for medically trained community members and Verified Responder Pro for public safety employees. These users are notified of all cardiac arrest events, including those in private homes.

Verified Responder

PulsePoint Verified Responder is for invited members of the community with medical or rescue training, including residential security staff or residents with special neighborhood responsibilities. These users share all the basic functionality of PulsePoint Respond with the addition of residential response.

Verified Responder Pro

PulsePoint Verified Responder Pro is the professional version of PulsePoint Respond, providing advanced functionality for agency personnel. Professional verified responders are shown all calls in the jurisdiction along with complete address information and routing for all incident types. These users receive more detailed incident information and additional notification options.



By invitation only. See feature matrix for a complete product comparison.

PULSEPOINT AED

Next Generation AED Management

PulsePoint AED is an effective tool to help build the public AED registry. AEDs managed using PulsePoint AED are accessible to emergency dispatchers and disclosed to emergency responders, including nearby individuals trained in CPR.

- Agency-authorized users can edit the complete AED record using their mobile device — no desktop needed.
- Includes business open/closed details based on linked public data sources (no need to enter or maintain business operating hours).
- Manage and display colocated resources such as Bleeding Control Kits, Naloxone and Epinephrine, including dressing and drug expiration dates.
- PulsePoint AED integrates with ProQA Paramount allowing dispatchers to inform callers of the exact location of nearby AEDs — directly within the protocol and with no changes to workflow.
- Extensive AED device and consumable information supporting expiration reminders and manufacturer notices.

Community members can also report AED locations on the website, aed.new.

Learn more at pulsepoint.org
Download PulsePoint AED

