

## Financial Indicators Snapshot - Mar 2018

Report	Compared to Prior Year		Compared to Budget		Comments
	% Change Current Month	% Change Year-to-Date	% Variance Current Month	% Variance Year-to-Date	
<b>Revenues</b>					
Gas Tax (Fund 109)	1.1%	8.2%	2.5%	9.7%	Represents collection Oct 2017-Feb 2018.; increase of \$122,582 from prior year YTD.
Optional Sales Tax (Fund 315)	7.1%	6.7%	8.2%	11.2%	Through Feb 2018 collections-trend is positive-YTD figures have exceeded prior year by \$467,184
Half Cent Sales Tax	4.4%	6.0%	2.5%	5.1%	Through Feb 2018 collections-trend is positive-YTD figures have exceeded prior year by \$236,882
Traffic Impact Fees (Fund 102)	77.4%	15.1%	122.0%	42.1%	Varies by month, however, increase of \$226,052 for month and \$261,263 YTD compared to prior year.
Impact Fees (Fund 103)	65.2%	22.9%	198.1%	133.4%	Varies by month, however, increase of \$116,210 for month and \$256,176 YTD compared to prior year.
Tourist Tax	-4.2%	13.0%	0.3%	20.5%	Tourist Taxes have exceeded the budget by \$218,862; year to date revenues are \$148,570 more than last year.
Franchise Fees-TOTAL	11.7%	7.4%			Overall Franchise Tax revenue of \$4,500,542 vs \$4,191,675 in prior year.
<b>Recreation Revenues</b>					
NCAC	20.8%	-2.8%	42.2%	43.4%	YTD revenues are down \$2,108 compared to prior year, but up \$22,140 compared to budget.
GAC	39.2%	25.1%	113.5%	115.3%	YTD revenues are up \$2,805 compared to prior year, and up \$7,484 compared to budget.
Recreation	-0.9%	25.0%	3.4%	17.1%	Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building YTD revenue of \$155,720 in FY2017 vs. \$234,645 in FY2018.
IG Building	66.8%	59.2%	136.8%	108.1%	Many revenue accounts shifted from Recreation to IG Building in FY2017 budget. Combined Recreation and IG Building YTD revenue of \$155,720 in FY2017 vs. \$234,645 in FY2018.
<b>Profit &amp; Loss</b>					
Building Dept.	-88.9%	18.3%			Profit of \$234,545 through 2nd quarter vs \$198,303 during the same period last year
Golf Course	-7.8%	-21.6%			Total Rounds are down 3,819 or 6.4% YTD. Net income of \$736,539 vs \$939,243 from last year
Fleet	177.6%	64.8%			Fleet YTD net income of \$117,288 vs -\$71,151 from last year
SWDD	-26.5%	2.4%			SWDD YTD net income of \$5,408,700 vs \$5,279,961 from last year
Shooting Range	46.9%	-6.5%			Shooting Range YTD net income of (\$67,792) vs (\$63,652) from last year