



October 5, 2018

Quote No. 181005-RW

Mr. Jerry Miller
Indian River County
Email: jmiller@ircgov.com

Re: (55) Lift Station TAC Pack TCU Installations Quote

Dear Mr. Miller:

Thank you for this opportunity to offer our products and services for the above referenced project. This quote considers the following:

- This quote provides for replacing old DFS RTU units using our Pump Control Modules for station operation. DFS will replace the RTUs with TAC Pack TCUs installed in fiber glass enclosures which will be mounted on the existing antenna tower in place of the RTU. The existing RTUs will be surrendered to the county.
- This quote considers the existing antenna systems are in good operating condition and will be used.

All products offered are compatible with Indian River County’s existing TAC II SCADA system. This quotation includes, and is limited to, the following. Should you have any questions or require additional information, please contact me at 321-259-5009.

Sincerely,
Data Flow Systems, Inc.
Randy E. Wyatt
Inside Sales Manager
Email: randy@dataflowsys.com

BILL OF MATERIAL & SERVICES:

(55) TAC Pack TCU Assembly, includes: (\$7,500 each)	\$412,500.00
(1) TCU Enclosure, Fiberglass	
(1) TAC Pack TCU (TCU001 w/radio)	
(1) Snap-in Installation Kit w/ Wire Harness	
(1) RF pigtail	
(1) RTU Surge Protection Kit	
(1) 480 VAC, 3-Phase Surge Protector Kit (if 240 VAC application, deduct \$97 each)	
(1) Polyphaser Coaxial Surge Protector	
(1) 2.6 Ah Backup Battery	
(1) Installation, Wiring, Testing, Configs, & Startup Services	

WORK TO BE PERFORMED BY DFS:

1. DFS will mount the enclosure on the tower.
2. Any conduit provided by DFS will be PVC rigid and/or flexible and is limited to 30 feet. Trenching under or cutting/patching of sidewalks, parking lots, streets, etc. is not provided by this scope and will be the responsibility of others.
3. DFS will integrate the TAC Pack TCU to assume complete control of the lift station pumping operation. Please note the TAC Pack TCU is designed to operate up to three (3) fixed-speed pumps (No VFD's). During installation DFS will disconnect and remove the existing RTU and the existing floats and/or transducer will be utilized.
4. DFS will complete all TCU configurations at the central site. Central site configurations include a default-generated graphical screen (no custom screens).
5. DFS will provide on-site start-up services.

WORK TO BE PERFORMED BY THE UTILITY:

1. Make site available when work is scheduled, and have personnel available to operate system as needed when DFS work is scheduled.
2. All required instrumentation devices either exist, or shall be provided and installed by others.
3. All required underground locate information must be provided before DFS installation services can be scheduled. DFS will provide an underground locate information form. The Utility will be the underground locate Point of Contact. The Utility must provide a contact name and phone number for use by locate services should they need to gain access to a secured area or are unable to find the site based on locate info provided by Utility.

PRICING & TERMS:

This quotation totals \$412,500.00. Pricing is based on NET 30 payment terms with approved credit. Partial billing may occur as individual services are completed. Lead time is 8-12 weeks after receipt of order. Please review the Quotation Notes listed below. This quotation will be honored for 90 days.

QUOTATION NOTES:

1. Only those items and services specifically listed above are included in this quotation.
2. Pricing is based on NET 30 Payment Terms with approved credit. Pricing can be adjusted upon request for payment terms other than NET 30.
3. Ensuring the site is ready when services are requested is the responsibility of the customer/contractor. Additional trips and site services beyond those listed above will be billed on a time and material basis via change order. If cause of the additional activity is responsibility of DFS, a change order will not be required.
4. DFS employees will not enter "Confined Spaces" and/or "Permit-Required Confined Spaces" as defined by OSHA. Any such requirement will be performed by others.
5. All electrical equipment to be accessed by DFS employees must be temporarily removed from service during the performance of our scope of work.
6. This quotation does not include any required permitting, sealed drawings, or associated fees.
7. DFS' Standard Warranty applies to this project. www.dataflowsys.com/products/warranty-statement.php
8. Radio Study General Exception - The antenna requirements are based on our radio study. Our radio study calculations are produced by DFS proprietary software algorithms and trade secrets. This information is confidential and will not be provided. Radio study summary information and topological maps are general in nature and can be provided under this proposal during the submittal process when requested.

9. This quotation stipulates that DFS existing insurance provider(s) and policy coverage are acceptable. In the event that you require a change to insurance provider(s), additional coverage, and/or amending the terms of our existing policies, we reserve the right to void and withdraw this quote and replace it with an amended quote which contemplates and provides for the recovery of the cost associated with analyzing and complying with different insurance requirements. Policy information can be found at <http://www.dataflowsys.com/company/documents/insurance-coverage.pdf>
10. This quotation is formatted and priced for a direct purchase from the utility. If this scope is to be purchased by others, a revised quote is required to cover additional project administration charges. These additional charges cover routine contractor/developer requirements such as contract management, submittal preparation, project coordination, owner notices, etc.