

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PROCUREMENT DIVISION**

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**DATE:** March 13, 2025

**TO:** BOARD OF COUNTY COMMISSIONERS

**THROUGH:** John A. Titkanich, Jr., County Administrator  
Kristin Daniels, Director, Office of Management and Budget  
Jennifer Hyde, Procurement Manager

**FROM:** Shelby Ball, Procurement Specialist

**SUBJECT:** Award of Annual Bid 2025027 for Temporary Staffing Services

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**BACKGROUND:**

Bids were solicited to establish fixed pricing for temporary staffing services to be utilized as needed by various County departments. While not exclusive, award of this bid ensures both predictable pricing and eligibility for reimbursement when utilized for federally funded activities. Under this agreement, Human Resources will determine the base pay rate for each assignment, and a percentage markup bid by the provider is added to determine the hourly fee for the temp.

The term of this award is one year, with two additional one-year renewals available, subject to vendor acceptance, satisfactory performance, and staff's determination that renewal would be in the best interest of the County.

**BID RESULTS:**

Advertising Date:	January 10, 2025
Bid Opening Date:	January 31, 2025
Broadcast to:	388 Vendors
Replies:	15 Vendors

**ANALYSIS:**

Bidders were able to submit markup percentages for one or more of the four work categories. The Human Resources Department has reviewed the bids and has determined all bidders, with the exception of Manpower, to be responsive and responsible. Manpower's bid was disqualified for not submitting an executed Disclosure of Relationships form. The bids are detailed on the table on the next page, with the ten firms highlighted in green recommended for award.

Bidder Name	Servicing Location	Office/ Clerical Support Markup %	Admin. Professional Support Markup %	General Labor Support Markup %	Mechanic Support Markup %
Abacus Corporation	Hermitage, PA	25.00	25.00	28.00	28.00
Artes Solutions, LLC	Royal Palm Beach	26.00	26.00	29.00	29.00
Express Employment Professionals	Port St. Lucie	30.00	30.00	30.00	30.00
Infojini, Inc.	Columbia, MD	32.00	32.00	No Bid	No Bid
Inspired Hope, Inc.	Orlando	26.00	26.00	26.00	26.00
Laine Federal Solutions	Atlanta, GA	22.25	22.25	24.50	22.25
Lance Soft, Inc.	Herndon, VA	30.00	30.00	30.00	30.00
LF Staffing	Vero Beach	30.00	30.00	34.00	34.00
<i>MGT of America Consulting, LLC</i>	<i>Tampa</i>	<i>50.00</i>	<i>50.00</i>	<i>No Bid</i>	<i>No Bid</i>
<i>Nirvana Sky Group, LLC</i>	<i>Los Angeles, CA</i>	<i>33.00</i>	<i>33.00</i>	<i>45.00</i>	<i>45.00</i>
SoftSages Technologies	Malvern, PA	28.00	28.00	28.00	28.00
<i>Staff Today, Inc.</i>	<i>West Covina, CA</i>	<i>28.89</i>	<i>28.89</i>	<i>45.00</i>	<i>69.00</i>
The Reserves Network, Inc.	Houston, TX	27.00	27.00	28.50	28.50
<i>ZenTech Consulting</i>	<i>Tampa</i>	<i>32.00</i>	<i>32.00</i>	<i>35.00</i>	<i>35.00</i>

**SOURCE OF FUNDS:**

Funding for services under this agreement will vary by using department and funding source.

**RECOMMENDATION:**

Staff recommends the Board award Bid 2025027 to the recommended firms, approve the sample agreement, and authorize the Chairman to execute the agreement after approval by the County Attorney as to form and legal sufficiency. Staff also recommends the Board authorize the Procurement Manager to renew this bid at the same rates for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of the County.

**Attachment**

Sample Agreement