



Pump Division

7 December 2017

Mr. Richard Meckes  
Indian River County Utilities  
4350 41<sup>st</sup> St.  
Vero Beach, FL 32967

Re: Flowserve Pump Company  
Sales Channel Coverage  
Water Resources Market

Please be advised that Carter & Verplanck, Inc. is the sole and exclusive representative for Flowserve Pump Division (formerly Ingersoll-Dresser Pump Company) products in the Water and Wastewater Resources market.

These product lines include heritage brand names such as ACEC™ Centrifugal Pumps, Aldrich® Pumps, Byron Jackson® Pumps, Cameron® Pumps, Durco® Pumps, Flowserve® Pumps, IDP® Pumps, Jeumont-Schneider™ Pumps, Pacific® Pumps, Pleuger® Pumps, Scienco® Pumps, Sier-Bath® Rotary Pumps, TKL™ Pumps, United® Centrifugal Pumps, Western Land Roller® Irrigation Pumps, Wilson-Snyder® Pumps, Worthington® Pumps and Worthington Simpson® Pumps.

This agreement also includes the sale of new units as well as After-Market sales such as parts, repairs, revamps, rebuilds, and service.

Please be advised that the Flowserve Corporation owns all of the above named pump manufacturers, and has incorporated them under the name Flowserve Pump Division.

The geographical areas of responsibility for Carter & Verplanck, Inc. are the states of Florida, Georgia and Tennessee.

Mr. Ken Walker is the principal of record at Carter & Verplanck, Inc.

Very truly yours,

*Sam Moore*

Sam Moore, Manager - Customer Service  
Flowserve - Taneytown, MD

cc: J. Cantos