

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: April 26, 2021

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Director, Office of Management and Budget

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Final Ranking of Firms and Award of RFP 2021039 for Cyber Security Policy Development

BACKGROUND:

On behalf of the Department of Utility Services and Information Technology Department a Request for Proposals (“RFP”) was issued for the development of cybersecurity policies for County owned information systems, including SCADA and ICS systems, in accordance with the National Institute of Standards and Technologies (NIST) Cybersecurity Framework and Guide to Industrial Control Systems (ICS) Security. RFPs were advertised on March 18, 2021 and responses received April 7, 2021.

ANALYSIS:

A selection committee comprised of Vincent Burke, Director, Department of Utility Services, Dan Russell, Director, Information Technology and Randy King, Information Systems & Telecommunications Manager independently evaluated and scored the received proposals in accordance with the RFP document and Purchasing Manual. Evaluation criteria included responsiveness, firm overview, qualifications and project approach and price. These scores were compiled by the committee and an overall initial ranking of firms developed. The committee determined interviews were not necessary for either RFP and the initial rankings of firms declared final.

	Proposing Firm	Location	Proposed Price
1.	Sentinel Technologies, Inc.	Downers Grove, IL	\$29,455
2.	Enterprise Risk Management, Inc. dba ERMPProtect	Coral Gables	\$34,603
3.	True North Consulting Group, LLC	Stillwater, MN	\$33,120
4.	Securance LLC	Tampa	\$35,960
5.	RSM US LLP	Melbourne	\$71,506
6.	Global Solutions Group, Inc.	Oak Park, MI	\$21,390
7.	RB Advisory, LLC	Winter Park	\$46,250
8.	Kimble and Associates LLC dba Kuma	Bristow, VA	\$98,000

CONSENT

	Proposing Firm	Location	Proposed Price
9.	MediTechSafe, Inc. dba ResiliAnt	Hamilton, OH	\$28,000
10.	Cyberforce Q, LLC	Plymouth, MI	\$19,000
11.	True Digital Security, Inc.	West Palm Beach	\$98,325
12.	Berry Dunn McNeil & Parker, LLC dba BerryDunn	Portland, ME	\$140,256
13.	PC Solutions and Integration, Inc.	Miami	\$144,000
14.	Secured IT Solutions	Las Vegas, NV	\$216,468
15.	International Consulting Acquisition Corp. dba ISG Public Sector	Stamford, CT	\$195,000
16.	WaveStrong, Inc.	Pleasanton, CA	\$352,000

FUNDING:

The proposed amount of \$29,455 is available in the Utilities Operating Fund, General and Engineering Other Professional Services (47123536-033190), with funding generated through water and sewer revenues.

RECOMMENDATION:

Staff recommends the Board approve the committee's final rankings of firms and award RFP 2021039 to Sentinel Technologies, Inc. Staff also recommends the Board approve the sample agreement and authorize the Chairman to sign it after review and approval by the County Attorney as to form and legal sufficiency.

Attachment

Sample Agreement