# INDIAN RIVER COUNTY OFFICE OF MANAGEMENT AND BUDGET PURCHASING DIVISION

**DATE:** April 7, 2022

TO: BOARD OF COUNTY COMMISSIONERS

**THROUGH:** Jason E. Brown, County Administrator

Kristin Daniels, Budget Director

**FROM:** Jennifer Hyde, Purchasing Manager

**SUBJECT:** Award of Annual Bid for Street Sweeping Services (Bid 2022037)

### **BACKGROUND:**

The Road and Bridge Division requested the solicitation of annual bids to establish firm fixed pricing for the sweeping of approximately 224 lane miles of streets, with 40 miles swept twice a month, 24 miles swept monthly and 160 miles swept bi-monthly. The previous bid, awarded to Clean Sweep & Vac, LLC expired on March 30, 2022. The term of award is one year, with two additional one-year renewals available, subject to Contractor acceptance, satisfactory performance, and staff's determination that renewal is in the best interest of the County.

## **BID RESULTS:**

Advertising Date: February 3, 2022
Bid Opening Date: March 2, 2022
Demandstar Broadcast to: 261 Subscribers

Specifications/Plans Downloaded by: 9 Vendors Replies: 3 Vendors

Firm	Location	Total Bid Price/Estimated Annual Cost
USA Services of Florida, LLC	Longwood	\$57,200
Clean Sweep & Vac, LLC	Jensen Beach	\$83,696
Terra Maintenance Co.	Port St. Lucie	\$169,432

#### **ANALYSIS:**

The total bid prices and estimated annual costs include scheduled sweeping, as well as pricing for additional work after special events and parking lot sweeping. The previous bid was awarded for a total estimated annual cost of \$58,017.50, with the new bid representing a 1.4% decrease in the estimated annual cost.

Although an additional 510 miles of scheduled sweeping was added to this bid, the per mile price submitted by the low bidder also represents a 1.5% decrease in estimated annual cost of

scheduled sweeping from the previous bid. A comparison of the previous bid pricing and current pricing is shown on the table below.

Bid	Annual Miles	Per mile price	Estimated Annual Scheduled Cost
Bid 2021016	1,698	\$33	\$56,034
This Bid 2022037	2,208	\$25	\$55,200

The Road and Bridge Division determined USA Services of Florida, LLC to be the lowest, responsive and responsible bidder, and has recommended award to them.

# **FUNDING:**

Funds for street sweeping are available as shown below.

Account Number	Account Name	Available Amount
11121441-034682	Transportation Fund/Road and Bridge/Street Sweeping	\$85,000

### **RECOMMENDATION:**

Staff recommends the Board award Bid 2022037 to USA Services of Florida, LLC, and authorize the Purchasing Division to issue blanket purchase orders for the period of April 12, 2022 through April 11, 2023 to the recommended bidder, after receipt and approval of required insurance by Risk Management. Staff also recommends the Board authorize the Purchasing Manager to renew this bid for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.