

INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION

DATE: December 6, 2021

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Award of Bid 2022012 – DMZ Modification

BACKGROUND:

On behalf of the Information Technologies Department, bids were solicited from qualified firms to supply the requested hardware, software and implementation support for the DMZ Modernization Project that will be used to upgrade the County's current computing environment and supporting network infrastructure. The DMZ protects the County's data, while connecting citizens and businesses to County government resources, and offers safer ways to conduct business and attend meetings digitally, such as:

- Staff Appointments – County Departments direct residents and businesses to schedule appointments to conduct County business to ensure socially distanced customer service.
- Testing Sites – Distribution of testing sites locations.
- Mortgage and Rent Payment Assistance Programs – Publishing of CARES Act funding opportunities and direct residents to application.
- Small Business Grant Program – Publishing of CARES Act funding opportunities and direct businesses to application.
- Public Information Outreach – Continually updated information and press releases regarding County facilities, services, restrictions, and resources. Publish the most current local, state, and federal executive orders related to COVID-19. Publish local Dashboard of COVID-19 statistics for citizen awareness and education.
- Digital Public Meetings – Provide digital means for persons to participate public meetings and provide public input without the need for in-person attendance. Live webcasts, links to Zoom, public input forms, archived video and meeting minutes.
- Digital Recreation – Parks & Recreation and Library Services provide unique web-based programming to engage citizens during quarantine periods.
- Remote Work - The Splashtop application is vital for allowing staff to work remotely during quarantine periods.
- Digital Inspection and Permit Status – Contractors can schedule and manage inspections and permits electronically and not have to visit County offices in person.

CONSENT AGENDA

BID RESULTS:

Advertising Date: September 18, 2021
Bid Opening Date: November 30, 2021
Broadcast to: 138 Subscribers
Bid Documents Obtained by: 17 Vendors
Replies: 3 Vendors

| Firm | Location | Total Bid |
|------------------------------------|--------------------------|---------------------|
| Sentinel Technologies, Inc. | Downers Grove, IL | \$148,210.04 |
| Princeton IT Services | Princeton Junction, NJ | DQ* |
| Netsync | Tampa | DQ* |

*Disqualified for failure to utilize the bid form supplied in Addendum 4, which modified the equipment list.

The Information Technologies Department has reviewed the bid and determined Sentinel Technologies, Inc. to be the lowest, responsive and responsible bidder. The estimated cost of the project was \$200,000.

SOURCE OF FUNDS:

The purchase will be made from various ARP Fund/Information Systems accounts: EDP Equipment, account number 13824113-066470, in the amount of \$96,333.86 for the hardware; Software, account number 13824113-068003, in the amount of \$28,604.18 for the software; and Other Professional Services, account number 13824113-033190, in the amount of \$23,272.00 for the support. The total project cost is \$148,210.04.

| Item | Account Name | Account Number | Amount |
|-------------|---|-----------------------|---------------|
| Hardware | ARP Fund/Information Systems/EDP Equipment | 13824113-066470 | \$96,333.86 |
| Software | ARP Fund/Information Systems/Software | 13824113-068003 | \$28,604.18 |
| Support | ARP Fund/Information Systems/Other Prof. Services | 13824113-033190 | \$23,272.00 |

RECOMMENDATION:

Staff recommends the Board award bid 2022012 to Sentinel Technologies, Inc., approve the Sample Agreement, and authorize the Chairman to sign the agreement after the County Attorney has approved it as to form and legal sufficiency.

ATTACHMENT:

Sample Agreement