

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PURCHASING DIVISION**

**DATE:** September 13, 2022

**TO:** BOARD OF COUNTY COMMISSIONERS

**THROUGH:** Jason E. Brown, County Administrator  
Kristin Daniels, Management and Budget Director

**FROM:** Jennifer Hyde, Purchasing Manager

**SUBJECT:** Second Extension and Amendment to Annual Bid 2021003 for  
Telecommunication Systems Equipment, Material, Supplies, Maintenance  
and Installation

**BACKGROUND:**

On November 17, 2020, the Board of County Commissioners awarded Bid 2021003 for Telecommunication Systems Equipment, Material, Supplies, Maintenance and Installation to the two responsive and responsible vendors who submitted a bid (Gerelcom and PCS). The awards were for one year, with two one-year renewals available. On September 14, 2021, the Board approved the First Extensions and Amendments, which added E-verify requirements to the agreement, but did not include a change to pricing.

Information Technology (IT) has been satisfied with the services provided by each of the two firms and requested execution of the second extension and amendment of each agreement. Both firms indicated pricing increases were necessary as part of the extension. Gerelcom requested an increase to the pricing for six items. PCS requested significant changes to all items, which the department does not feel is justifiable. Additional negotiations between the department and PCS did not lead to a reasonable increase to pricing, therefore, the department is electing not to renew the PCS agreement. The second extension and amendment to the Gerelcom agreement includes changes to match language in the current version of 2 C.F.R.

**FUNDING**

The funding for work performed under this extension is included in the Telecommunications Division FY22/23 Budget under GL 50524113-033190.

Item	Description	Unit	Original Price	Updated Price	Increase %
630-6-12-db	Directional Bore, 2" HDPE (F&I)	LF	\$15	\$19	26.7%
630-6-14-db	Directional Bore, 2" HDPE, Special Conditions (F&I)	LF	\$19	\$23	21.1%
635-8-232	Handhold, Composite 24"x36"x24" W/Lid (F&I)	EA	\$800	\$900	12.5%
635-8-232TR	Handhold, Composite 24"x36"x24" W/Lid Traffic Rated (F&I)	EA	\$850	\$950	11.8%

<b>Item</b>	<b>Description</b>	<b>Unit</b>	<b>Original Price</b>	<b>Updated Price</b>	<b>Increase %</b>
635-8-121	Pullboxes, Composite 17"x30"x12" W/ Lid (F&I)	EA	\$650	\$750	15.4%
635-8-121TR	Pullboxes, Composite 17"x30"x12" W/ Lid Traffic Rated (F&I)	EA	\$700	\$800	14.3%

**RECOMMENDATION**

Staff recommends the Board of County Commissioners approve the Second Extension and Amendment to the Gerelcom Agreement and authorize the Chairman to execute it after the County attorney has approved it as to form and legal sufficiency.

**ATTACHMENT**

Second Extension and Amendment– Gerelcom, Inc.