



**Myrtha
Pools**

Myrtha Pools USA Inc.

1800 2nd Street, Suite 758
Sarasota, Florida 34236
Tel: (941) 955-2591 Fax: (941) 955-0862

January 11, 2022

Re: **North County Aquatic Center**
Myrtha Sole Source Memorandum

To Whom is May Concern with the Indian River County Parks & Recreation Department:

In conformance with the Manufacturer's Certificate of Guarantee, Myrtha Pools USA (MPUSA) and our parent company A&T Europe has partnered with A&W Flooring (A&W) because they are the certified regional repair vendor to complete the liner renovations at the North County Aquatic Center. MPUSA is a wholly owned subsidiary of the manufacturer A&T Europe, the patent holder of the Myrtha system. Myrtha has the exclusive right to sell and install that system in the United States. Myrtha has contracted with A&W for the purposes of delivering a successful renovation for the Indian River County Parks & Recreation Department. The rationale for this request is as follows.

- The manufacturer is offering to extend the existing warranties. Those warranties require that all components associated with the pool be provided by the original manufacturer. The use of any third-party components would violate those terms and void any warranty extensions.
- The existing / future pool warranty required that the installation of said components must be completed by a Myrtha Certified installation component of void the existing material warranty. MPUSA takes the training of our partners very seriously to ensure the highest quality results possible. Certification requires regular attendance of our Pool Academy as well as supervised experience successfully installing the Myrtha system.
- The technology utilized in the existing pool is a patented / proprietary system and not available from any other vendor worldwide. MPUSA has the exclusive rights to the product in the US and even the base component manufacturers have exclusivity agreements with us. There is no other product on the market that is even similar let alone comparable.
- Finally, MPUSA has offered the Facility and extremely discounted guaranteed maximum price to complete the work effort (at or even slightly below cost), because of our excellent past relationship. If the work effort is publicly bid out in part or in whole, MPUSA loses the ability to control the cost and the Facility will most certainly pay more (possibly considerably more) for the exact same work.

Should you have any questions related to these remarks, I may be reached by telephone at 941-350-3286 or email at jireland@myrthapoolsusa.com. Thank you very much for your consideration.

Sincerely,

John E. Ireland, PE, LEED AP
Director of Technical Services

cc: File

