

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: September 1, 2022

TO: Board of County Commissioners

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Second Extension and Modification to Bid 2020051 - Annual Bid to Furnish and Deliver Polymer

BACKGROUND:

On September 21, 2021, the Board approved the first extension and modification to the annual bid 2020051 for polymer, which is used at wastewater treatment facilities to cause the suspended solids to conglomerate, facilitating dewatering. The first extension authorized the current term of award from October 1, 2021, through September 30, 2022, and increased the pricing from \$9.890/gallon (\$1.15/lb) to \$11.008/gallon (\$1.28/lb).

In response to our request to exercise the second renewal, Polydyne has agreed, contingent upon a modification to the contract pricing.

DISCUSSION:

Polydyne is requesting a 27% increase to the bid price, from \$11.008/gallon to \$13.980/gallon (from \$1.28/lb to \$1.63/lb). They state that two key cost drivers of polymers, propylene and acrylonitrile, have seen substantial increases in the past year, with propylene increasing more than 26%, on average, year-over-year, and acrylonitrile increasing more than 36% over this same period. They also cited increased trucking and fuel costs, as factors behind their request.

Staff has been satisfied with the product and service provided by Polydyne, and accepts their justifications for the price increase.

FUNDING:

Funds for polymer in the amount of \$67,000 are budgeted and available for Fiscal Year 2022/2023 in the Utilities/Wastewater Treatment/Chemicals account (47121836-035230), which are part of the Utilities operating funds. Utilities operating funds are generated from water and sewer sales.

| Account Name | Account Number | Amount |
|--|-----------------|----------|
| Utilities/Wastewater Treatment/Chemicals | 47121836-035230 | \$67,000 |

RECOMMENDATION:

Staff recommends the Board approve the modification to the bid price and authorize the Purchasing Manager to extend the award, both effective October 1, 2022.