

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: September 13, 2021

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Director, Office of Management and Budget

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Sole Source Designation for EleGARD™ Patient Positioning System

BACKGROUND:

On April 13, 2021, the Board approved an initial allocation of American Rescue Plan Act (ARP) dollars. As part of that allocation, funds for the Workers Performing Essential Work eligibility category were anticipated to be spent on Emergency Services District related expenses.

In June of this year, the Fire Rescue Division purchased three EleGARD™ systems that are intended to improve the chance of survival after sudden cardiac arrest, through the application of elevated CPR. The EleGARD™ System is an FDA-cleared and CE-marked patient positioning device and cardiopulmonary board that can elevate a patient's head and thorax during CPR and patient transport. The units are currently being used in a training environment. The Division would like to have the EleGARD™ devices available on all 15 ALS units, and is requesting authorization for the purchase of 12 additional EleGARD™ systems with ARP funds.

Advanced CPR Solutions® LLC developed and patented the EleGARD™ system, and states their partner, MedAlliance Group, Inc., is the sole source through whom to purchase.

Staff conducted internet searches for related or similar products, but found none.

Purchasing Division posted a notice of Single or Sole Source designation to both Demandstar and the County's website through Vendor Registry. The description of the need for an assistive device to improve the success of administration of CPR was provided and other manufacturers and sellers were invited to submit similar products for consideration. The posting was made for 12 days, and no responses were received. Therefore, staff is confident that there is no similar product available.

FUNDING:

Staff is requesting authorization for a sole source purchase, as a competition would not realize any additional value or cost savings to the County. Sole source and sole brand procurement are

authorized in section 3.2 of the Purchasing Manual and Section 105.02 of the Code of Indian River County, Florida. The purchase will be made from the ARP Fund/Fire Services/Other Machinery & Equipment, account number 13812022-066490, in the amount of \$67,221. This includes \$66,696 for the units along with estimated shipping of \$525.

RECOMMENDATION:

Staff recommends the Board designate Advanced CPR Solutions as the sole brand, and MedAlliance Group, Inc. as the sole source provider of elevated CPR devices, and authorize the Purchasing Division to issue a Purchase order to MedAlliance Group, Inc. in the amount of \$66,696, plus \$525 in estimated shipping, for a total of \$67,221.

Attachment:

Notice of Single or Sole Source Designation
EleGARD Quote