



## Manufacturers

Moving Water Worldwide - Reliably and Efficiently

Jason Brown  
County Administrator  
Indian River County  
1801 27<sup>th</sup> Street  
Vero Beach, FL 32960

March 24, 2021

Dear Jason,

MWI Pumps enjoys a long relationship with Indian River County. In 1983, we purchased the ongoing business of Couch Pump Company (est. 1917) in Grant Florida (Brevard County) from Allis Chalmers Corporation. As MWI Pumps continued to grow, we were not able to expand the operations in Grant, so we purchased 20 acres off Oslo Rd, and custom built a multimillion dollar facility for the expansion of our Repair and Rental operations.

Eventually we relocated the total operations of Couch Pump Company to this location, along with over 40 jobs.

Subsequently, the county decided that they needed our property to expand the solid waste facility, through which the property was sold to the county, and we were allowed to rent back our facility to continue operations.

Almost 20 years later we were fortunate to be able to re-acquire 12 of the 20 acres back from the County.

Today, because of the security we now have in Indian River, we are starting to plan long term investments for the future again. These investments are currently in property, plant and equipment. Over the past few years, we have invested over 350,000\$ in building improvements, and are preparing to invest more as we connect the facilities to the county water and sewer system. In 2020, we also purchased another Pump manufacturer, FPI aka Farmers Pump Company est. 1938 , located originally in Pompano Beach FL., and relocated them to our Vero facilities.

The purpose of this letter is to request that the County sell us the adjacent 10 acres to our west. As indicated, we originally had 20 acres, and to be able to meet our future expansion plans, MWI Pumps will still need to have additional space for buildings, manufacturing, office and warehouse space.



Established 1926

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Our current goals include:

- To relocate more of the manufacturing of our pumps from Deerfield to Vero Beach
- Expand our Pump Repair services
- Add manufacturing buildings and office space (we are currently renting extra office space in Vero and would like to relocate them).
- Doubling our Pump Rental Fleet from approximately 1500 pieces of equipment to 3000 pieces of equipment over the next 5 years.
- The goal to double the number of rental fleet assets MWI Pumps maintains, will put considerable strain on our existing facilities, as the Vero Beach location is the MAIN service hub for MWI Pumps Rental fleet that operates 6 locations in the state of Florida.

It is our belief that these investments over the next few years will add approximately 40 new manufacturing and mechanical related jobs to the existing employment MWI Pumps has in Indian River County, which stands today at 46.

Sincerely

A handwritten signature in blue ink that reads 'Dana Eller'.

Dana Eller  
President  
MWI Pumps

cc: Marc Boudet, Vice President