

**Indian River County, Florida
Department of Utility Services
Board Memorandum**

Date: February 8, 2021
To: Jason E. Brown, County Administrator
From: Vincent Burke, PE, Director of Utility Services
Prepared By: Duke Hawkins, Assistant Operations Manager
Subject: TV Truck Buyback Option with Envirosight

Background:

In March 2020, the Indian River County Department of Utility Services (IRCDUS) accepted delivery of certain closed circuit television (CCTV) equipment from Envirosight Products Group, Inc. (Envirosight). Envirosight retrofitted the existing TV truck chassis with new CCTV Equipment. The total cost of the retrofit was \$258,290.85. Of that amount, \$239,348.93 actually covered the cost of the equipment.

Analysis:

Within a week of the delivery date, IRCDUS began experiencing problems with the equipment. During most of the 11 months that IRCDUS owned the retrofitted truck, the equipment has been mostly inoperable. Although the truck was returned to Envirosight repeatedly for warranty work, the truck remained mostly inoperable. Since October 9, 2020, the truck has been completely inoperable. A TV truck is a vital piece of equipment needed in order to properly assess, record, and identify sewer system conditions in order to maintain the system in good working order and to avoid sanitary sewer overflows.

The contract under which IRCDUS purchased the equipment included a Buyback Option under which the vendor is obligated to buyback the equipment for 70% of the cost, if at any time the purchaser is not satisfied with its performance.

Funding:

At this time, staff is seeking Indian River County Board of County Commissioners (BCC) approval to exercise the buyback option. It is staff's intention to utilize the funds received towards the purchase of new CCTV equipment from a different vendor.

Recommendation:

Staff recommends that the Indian River County Board of County Commissioners (BCC) authorize staff to exercise the buyback option under which Envirosight Products Group, Inc., would be required to pay the County \$167,544.25.

Staff recommends that the BCC authorize the County Administrator to sign any paperwork needed to validate the return.