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aquacleanflorida.com

October 28, 2022

Mr. Ronnie T. Jones  
Assistant Managing Director  
Indian River County  
1325 74<sup>th</sup> Ave. S.W.  
Vero Beach Fl, 32968  
Phone: 772-226-3214  
Via Email: [rjones@ircgov.com](mailto:rjones@ircgov.com)

Re: Notification of Price Increase, November 22, 2022  
Off-Site Transportation & Disposal of Concentrated Leachate,  
Indian River County Solid Waste Division Vero Beach, Fl 32968

Dear Mr. Jones,

As discussed, this letter is to provide Indian River County Solid Waste Division (Indian River County) with written notice that Aqua Clean Environmental Company LLC (Aqua Clean), a Shamrock Environmental Company (Shamrock), will no longer be able to provide off-site transportation and disposal of concentrated leachate generated by Indian River County for the price of \$0.21/gallon. Effective November 22, 2022, our revised price for this service will be \$0.26/gallon.

Aquaclean provided Indian River with a price for the aforementioned service in June of 2021. Our revised price is a result of soaring fuel prices, record setting Consumer Price Index (CPI) increases, and higher costs to process the elevated conductivity and nitrogen levels in the Indian River leachate that has occurred since this time. Our revised price also reflects a discount based on the solid working relationship between Indian River County and Aquaclean, as well as the cost avoidance of a public bid process.

Aquaclean received Purchase Order (PO) #00094938 from Indian River County Purchasing Department dated on October 25, 2022. To accept the PO, we request the following changes:

1. Under "Notes" section. Change \$1,000 per item to \$2,400 per item.
2. Under "Description" section: Change @\$0.21/gallon per gallon to @\$0.26/gallon per gallon effective November 22, 2022, through September 30, 2022.

We appreciate Indian River County's time and effort to finalize this workable solution. Leonard Parks and I are available to discuss this letter and/or revisions to the PO at your convenience.

Sincerely,

**Aqua Clean Environmental Company LLC**

Bob Graziano,  
Vice President, Sales & Marketing

CC: Valerie Lemons, Indian River County  
Leonard Parks, Aqua Clean Environmental Company,  
Megan Skeen, Aqua Clean Environmental Company  
Lisa Bockey, Shamrock Environmental