

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PURCHASING DIVISION**

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**DATE:** February 1, 2022

**TO:** Board of County Commissioners

**THROUGH:** Jason E. Brown, County Administrator  
Kristin Daniels, Budget Director

**FROM:** Jennifer Hyde, Purchasing Manager

**SUBJECT:** Award of Bid 2022029 – Annual Right-of-Way Mowing

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**BACKGROUND:**

On behalf of the Road and Bridge Division, annual bids were requested for contractors to perform mowing in six roadway right-of-way sections. This is a new bid, with term of award proposed to be one year, with the option of two one-year extensions, subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.

**BID RESULTS:**

Advertising Date:	December 21, 2021
Bid Opening Date:	January 14, 2022
Demandstar Broadcast to:	227 Subscribers
Bid Documents Obtained by:	17 Vendors
Replies:	6 Contractors

**ANALYSIS:**

The invitation to bid noted that each section will be awarded in its entirety, with Contractors eligible to be awarded one or more sections. The bid documents also provided that the County reserves the right to award the work a manner that is in its best interest. Therefore, the department reviewed the bids and proposed distribution of the work among four contractors. The instances where the lowest bid is not recommended for award reflect a lack of evidence provided by the low bidder of sufficient staff and equipment to perform work in more than one Section. The annual bid totals for each of the six sections and staff's recommended award are shown on the table on the next page.

Bidders Name	Section 1 - Oslo Road and 27th Avenue/27th Avenue SW	Section 2 - 58th Avenue	Section 3 - 66th Avenue	Section 4 - Vero Lake Estates, SR 60 Medians and SR 60 Right-of-Way	Section 5 - North U.S. 1	Section 6 - South U.S. 1
Jeffery Hogues Lawncare – Vero Beach	\$45,600.00	\$27,600.00	<b>\$30,000.00</b>	NB	NB	NB
Kerner Environmental - Stuart	\$79,200.00	\$47,520.00	\$43,560.00	<b>\$51,480.00</b>	<b>\$47,520.00</b>	\$35,640.00
Brightview Landscape Services, Inc. – Vero Beach	\$76,800.00	<b>\$38,400.00</b>	\$46,080.00	\$80,640.00	\$76,800.00	\$38,400.00
Juniper Landscaping of Florida, LLC – Vero Beach	<b>\$62,016.00</b>	\$79,920.00	\$32,520.00	\$92,088.00	\$57,888.00	<b>\$25,560.00</b>
STS Maintain Services, Inc. – Palm City	\$113,400.00	\$46,200.00	\$66,000.00	\$103,800.00	\$57,000.00	\$66,600.00
Titan Yard Maintenance – Vero Beach	\$280,680.00	\$107,688.00	\$129,888.00	NB	NB	NB

The total quantities and pricing for each of the sections, as proposed for award are shown in the table below.

<b>Section 1 – Oslo Road, 27<sup>th</sup> Ave and 27<sup>th</sup> Ave SW</b> <b>Juniper Landscaping</b>	Per cut price	Quantity	Total Annual Bid
A. All Oslo Road Areas	\$1,162	24	\$27,888
B. All 27 <sup>th</sup> Avenue/27 <sup>th</sup> Ave SW Areas	\$1,422	24	\$34,128
Total Annual Bid for Section 1 (sum of A and B)			\$62,016
<b>Section 2 – 58<sup>th</sup> Avenue</b> <b>Brightview Landscape Services</b>	Per cut price	Quantity	Total Annual Bid
A. All 58 <sup>th</sup> Avenue Areas	\$1,600	24	\$38,400
<b>Section 3 – 66<sup>th</sup> Avenue</b> <b>Jeffery Hogues Lawncare</b>	Per cut price	Quantity	Total Annual Bid
A. All 66 <sup>th</sup> Avenue Areas	\$1,250	24	\$30,000

<b>Section 4 – Vero Lake Estates and SR-60 Kerner Environmental</b>	<b>Per cut price</b>	<b>Quantity</b>	<b>Total Annual Bid</b>
A. All Vero Lake Estates Areas	\$660	24	\$15,840
B. All SR-60 Median Areas	\$825	24	\$19,800
C. All SR-60 Right-of Way Areas	\$1,320	12	\$15,840
Total Annual Bid for Section 4 (Sum of A, B, and C)			\$51,480
<b>Section 5 – North U.S. 1 Kerner Environmental</b>	<b>Per cut price</b>	<b>Quantity</b>	<b>Total Annual Bid</b>
A. All North U.S. 1 Areas	\$1,980	24	\$47,520
<b>Section 6 – South U.S. 1 Juniper Landscaping</b>	<b>Per cut price</b>	<b>Quantity</b>	<b>Total Annual Bid</b>
A. All South U.S. 1 Areas	\$1,065	24	\$25,560

**FUNDING:**

Estimated expenditures for the seven months of services for the remainder of FY21/22 are listed below.

<b>Account Number</b>	<b>Account Description</b>	<b>Available Balance</b>	<b>Bid Cost for FY 21/22</b>
11121441-034675	Maintenance-58 <sup>th</sup> Ave Mow & Landscape	\$66,681	\$22,400
11121441-034676	Maintenance-66 <sup>th</sup> Ave & VLE Mow & Landscape	\$55,625	\$26,740
11121441-034677	Maintenance-27 <sup>th</sup> Ave Mow & Landscape	\$30,250	\$19,908
11121441-034678	Maintenance-US 1 Mow & Landscape	\$48,125	\$42,630
11121441-034681	Maintenance-Oslo Rd Mow & Landscape	\$21,062	\$16,268
11121441-033490	Other Contractual Services	\$45,396	\$20,790

**RECOMMENDATION:**

Staff recommends the Board award Bid 2022029 to Juniper Landscaping of Florida, LLC (Sections 1 and 6), Brightview Landscape Services, Inc. (Section 2), Jeffery Hogues Lawncare (Section 3), and Kerner Environmental (Sections 4 and 5), and authorize the Purchasing Division to issue blanket purchase orders with the selected contractors. Staff also recommends the Board authorize the Purchasing Manager to renew this bid at the same rates for two (2) additional one (1) year periods subject to satisfactory performance, vendor acceptance, and the determination that renewal of this annual bid is in the best interest of Indian River County.