

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PURCHASING DIVISION**

**DATE:** February 1, 2021

**TO:** BOARD OF COUNTY COMMISSIONERS

**THROUGH:** Jason E. Brown, County Administrator  
Kristin Daniels, Budget Director

**FROM:** Jennifer Hyde, Purchasing Manager

**SUBJECT:** Award of Bid 2021021 for Operations of the Biosolids Dewatering Facility, Sludge Dewatering and Hauling

**BACKGROUND:**

On behalf of the Department of Utility Services, competitive sealed bids were solicited for the operation of the Biosolids Dewatering Facility located at the County Landfill located at 1350 74th Ave. SW, Vero Beach. The facility receives domestic residuals, septage and grease from Indian River County wastewater treatment facilities, local septic tank haulers, and recreational vehicles. The Contractor will operate the Biosolids Dewatering Facility and haul sludge from the three County owned wastewater treatment facilities to the Biosolids Dewatering Facility. The Contractor will also be responsible for dewatering the sludge and disposing of it in the County Landfill.

The current agreement for these services was awarded to Synagro South, LLC on March 1, 2016, and is set to expire on February 28, 2021. The term of the new agreement is one year, with four additional one- year extensions available, subject to vendor acceptance, satisfactory performance, and staff’s determination that renewal is in the best interest of the County.

**BID RESULTS:**

Advertising Date: December 19, 2020  
 Bid Opening Date: January 26, 2021  
 Demandstar Broadcast to: 452 Subscribers  
 Specifications/Plans Downloaded by: 13 Vendors  
 Replies: 3 Vendors

Firm	Location	Annual Price for Hauling	Annual Price for Processing/Dewatering	Total Annual Bid Price
Synagro South, LLC	Baltimore, MD	\$390,600	\$537,500	\$928,100
Merrell Bros., Inc.	Kokomo, IN	\$345,200	\$993,750	\$1,338,950
Meeks Plumbing, Inc.	Vero Beach	\$275,900	No Bid	N/A

## CONSENT AGENDA

### **ANALYSIS:**

The bid submitted by Meeks Plumbing was determined to be non-responsive, as pricing was submitted for only the hauling portion of the work, with the treatment and disposal portion omitted. The bid specifications indicated award would be to a single contractor. The Department of Utilities Services has determined Synagro South, LLC to be the lowest, responsive and responsible bidder.

### **SOURCE OF FUNDS:**

To date and estimated costs are shown in the table below.

Service	Current Rate	Proposed Rate	Change	Actual costs Oct-Dec 20	Est. Cost Jan-Feb	Est. Cost Mar-Sep	Est. Annual Total	FY20/21 Budget
Hauling	\$0.0283 /gal	\$0.0279 /gal	-1.4%	\$100,538	\$67,025	\$234,589	\$402,152	\$486,000
Processing/ Dewatering	\$210 /dry ton	\$215 /dry ton	+2%	\$90,782	\$60,521	\$211,825	\$363,128	\$382,000

Funding will come from the Utilities operating funds, which are derived from water and sewer sales. Hauling from the Wastewater Treatment Plants will come from the Utilities Operating Fund/Wastewater Treatment/Sludge Removal (47121836-044730) account, and processing and dewatering costs will be paid from the Utilities Operating Fund/Sludge/Other Professional Services (47125736-033190) account.

### **RECOMMENDATION:**

Staff recommends the Board award Bid 2021021 to Synagro South, LLC, approve the sample agreement and authorize the Chairman to execute the agreement after receipt and approval of the required public construction bond and insurance and after approval by the County Attorney as to form and legal sufficiency.

### **ATTACHMENT:**

Sample Agreement