

SUTPHEN CORPORATION

6450 Eiterman Road
Dublin, OH 43016

PROPOSAL

October 28, 2022

Indian River County Fire Rescue
Assistant Chief Sean Gibbons
4225 43rd Avenue
Vero Beach, FL 32967

Chief Gibbons:

We hereby propose and agree to furnish the following firefighting apparatus, utilizing the **Sourcewell Cooperative Purchasing Program**, upon your acceptance of this proposal:

Two (2) Sutphen G9 Pumpers utilizing *Sourcewell Contract 113021 SUT* including the following:

Cooperative Contractual Discount on Base Model and Published Options	
With Non-published Modifications and Additions_.....	\$ 694,490.00 each
Discount for Multi-Unit Purchase	<u>\$ - 7,500.00 each</u>
	\$ 686,990.00 each

Total for Two Units \$ 1,373,980.00

One (1) Sutphen SL75 Aerial Ladder Truck utilizing *Sourcewell Contract 113021 SUT* including the following:

Cooperative Contractual Discount on Base Model and Published Options	
With Non-published Modifications and Additions	\$ 1,138,530.00

TOTAL FOR ALL THREE APPARATUS..... \$2,512,510.00

The Apparatus described in the following proposal documentation, will be delivered in approximately **28-30 months for the Pumpers and 20-22 months for the SL75** after receipt of Purchase Order, subject to delays from all causes beyond our control. Unless accepted in **45 days**, the right is reserved to withdraw this proposal.

Respectfully submitted,



Guy Lombardo
Authorized Sutphen Sales Representative