

**INDIAN RIVER COUNTY
OFFICE OF MANAGEMENT AND BUDGET
PURCHASING DIVISION**

DATE: May 3, 2022

TO: BOARD OF COUNTY COMMISSIONERS

THROUGH: Jason E. Brown, County Administrator
Kristin Daniels, Budget Director

FROM: Jennifer Hyde, Purchasing Manager

SUBJECT: Sole Source Designation Requests

BACKGROUND:

Many of the key pieces of equipment utilized throughout the County are specialized due to facility design and/or are standardized for consistency of operations. Many of these items are identified as sole brand or sole source, as they are only available from the manufacturer, or one of the manufacturer's authorized distributors.

ANALYSIS:

Utilities staff have identified additional sole source items to be added. Backup memos from each manufacturer describing their sole source for our purposes are on file in the Purchasing Division.

As requested by (then) Vice Chairman O'Bryan on April 13, 2021, staff has been tracking the sole source expenditures for each of the previously-approved vendors. The full list of Board-designated and requested sole source vendors will be presented to the Board no later than July 12, 2022, as many of the designations expire on July 18, 2022. This list will be presented under departmental matters, and will include the spend per sole source item.

SOURCE OF FUNDS:

Funds for these purchases and repairs will vary depending on the department, item use and location.

RECOMMENDATION:

Staff recommends the Board of County Commissioners declare the items listed on the following table as sole source for a three-year period, and authorize the Purchasing Division to issue purchase orders in lieu of formal bids or quotes, and as funding is approved by the Budget Department.

Sole Source Requests

<i>Type</i>	<i>Manufacturer</i>	<i>Vendor</i>	<i>Specific Material/equipment</i>	<i>Vendor Coverage</i>	<i>Authorized for</i>	<i>Estimated Expenditures over next 3 Years</i>
New	Pentair Fairbanks	Barney's Pumps, Inc. (Lakeland, Coral Springs, & Jacksonville)	Fairbanks Nijhuis (formally Fairbanks Norse) Pumps products (WWTFs & WTPs)	Florida (Exclusive of the panhandle counties west of the Apalachicola River)	Distribution, warranty and non-warranty service and repair	\$50,000.00
New	Barney's Pumps	Barney's Pumps, Inc.	Unitron Controls® Industrial Control Panels and Systems, Hydroflo Packaged Pumping Systems and guide rails, and Sci-Text® SCADA Automation products (WWTFs & WTPs)	National	Sales, Service, and Warranty	\$50,000.00
New	DeZurik/APCO/Hilton	Fluid Control Specialties, Inc.	DeZurik/APCO/Hilton Valve Products, OEM Repair Parts, & Maintenance for Water & Wastewater Plants	Florida (Excluding Bay, Calhoun, Escambia, Gulf, Homes, Jackson, Okaloosa, Santa Rosa, Walton, & Washington Counties)	Sales, Repair, Parts, & Maintenance	\$30,000.00
New	Wilo USA LLC	PSI Technologies, Inc.	Wilo (formerly EMU) Pumps & Mixers (WWTFs)	Florida	Sales, parts and Service	\$30,000.00
New	Xylem Water Solutions USA Inc.	Xylem Water Solutions, USA	Flygt products (for Water and Wastewater Plants)	Florida (East of the Apalachicola River)	Sales, Parts, Repairs, & Warranty	\$50,000.00
New	BIOREM Environmental	BIOREM	Biocube Odor Control Systems (WWTFs & Lift Stations)	National	Sales, Service, and Warranty	\$500,000.00